

Leadership Team Presence Package

A TEAM WORKSHOP COMBINED WITH INDIVIDUAL COACHING

Leadership team members are often called upon to be "*the face of the organization*" — both internally to their functional teams and to outside stakeholders. When these individuals possess a high level of business savvy, polish and presence, they are better able to positively impact and influence a variety of audiences. They demonstrate a high level of *Inspirational Leadership and Communication Skills* that others notice and respond to immediately.



Appropriate for: Senior Leadership Teams

If you are an inspiring Senior Executive seeking a time- and cost-effective way to hone the executive polish and presence of your leadership team, our unique **Leadership Team Presence Package** is designed for you. This package affords you the opportunity to work directly with Marie Moran to design and sponsor a tailored Leadership Presence workshop and coaching package for your team members.

HOW IT WORKS



We work with you to identify the growth areas for your team and design a tailored one-day group workshop.



We facilitate the workshop with you and your leadership team.



After the workshop, each team member receives targeted one-on-one coaching.

All team members attend the initial tailored workshop, which incorporates key topics selected from our Menu of Topics (*see page 2*). With the workshop as a foundation for collective understanding and expanded awareness, each team member then receives a half-day of private coaching focused on one or two key areas for their development. At the end of the assignment, the consultant debriefs with the Sponsor about desired follow-up or reinforcement.

PACKAGE STRUCTURE AND SCOPE

- Consultation with Leader/Sponsor to identify key objectives for Team; growth areas for each team member
- We design a one-day team workshop and materials with selected topics
- Consultant facilitates team workshop at your location
- A one-on-one coaching session is conducted with each team member
- Consultant follows up with Sponsor regarding progress and take-aways

RECOMMENDED TEAM CONFIGURATIONS

- Six to eight leadership team members
- We can accommodate larger or smaller teams, or multiple Sponsors or Team Leaders, on request

TOPICS AVAILABLE FOR WORKSHOP AND COACHING

- Why presence, poise and polish are key leadership attributes
- Defining one's current **Leadership Brand** and ways to expand, enhance or refine
- Strengthening your **executive presence**
- Polishing your presentation skills and demeanor (in-person or online)
- **Poise under pressure**; overcoming triggers and re-balancing quickly
- **Navigating conflicts** with key stakeholders with persuasion and rapport
- Enhancing **impact and influence** with a variety of stakeholders
- Increasing self-awareness and **ability to "read the room"**
- **Thinking on your feet** — handling tough questions and unexpected requests

KEY BENEFITS FOR YOUR LEADERSHIP TEAM

- More inspirational, both with their own troops and as the "face of the organization"
- More adaptable, adept and responsive in highly visible/high impact situations
- Able to think on their feet and demonstrate poise under pressure
- Better ambassadors to outside stakeholders, Board Members, community outreach

Intact teams can better demonstrate alignment in their *Inspirational Leadership and Communication Skills* when they've developed a common perspective from the workshop plus working individually with Marie.



PACKAGE PRICING

Leadership Team Presence Package pricing begins at \$18,500 and includes travel expenses

ABOUT US



Marie Moran

Marie Moran & Company, LLC is a communication and leadership training consultancy serving clients across the US and abroad. Founded by Marie Moran, the firm is known for its dynamic and cutting-edge workshops, presentations, and leadership coaching for clientele across all industries.

As an established expert in executive presence and leadership development, Marie is an accomplished writer, speaker, workshop facilitator and executive coach. With her decades of consulting experience, combined with a background in the performing arts, clients are sure to enjoy Marie's business savvy stories, engaging style and ever-ready Irish wit!

To learn more about our **Leadership Team Presence Package**, visit us online or email info@mariemoran.com

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